



**A unique  
data service  
that enables  
competitive  
advantage.**

Intelligent products  
from real time  
commercial building data



**GWTINSIGHT**

# Intelligent products from real time data.

GWTInsight is a commercial building data company. Our patented technology captures real time data other systems don't access.

Working with clients, GWTInsight combines technology and knowledge to unlock unseen data to create insights and intelligent disruptive products not previously possible.

This enables unique potential for competitive advantage, allowing users to mitigate risk, reduce cost and carbon and actively address ESG commitments across asset portfolios.

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## How we enable competitive advantage for you.



### **We improve safety.**

From very early on in our work with clients we found multiple instances of safety systems not working in commercial buildings. Failures in fire sprinkler systems, heat pumps or security systems for example potentially damage business performance and directly affect the safety of a building's community.

These critical safety issues are fully supported by GWTi-Observer and GWTinsight-Maker. Importantly, our technology also has the ability to monitor any system setting triggers for early warnings or real time alerts when failures or malfunctions are detected.

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## We help meet ESG targets.

GWTInsight technology can identify performance and provide proof in real time and over time, reporting through a simply accessed dashboard which can be shared with all parties involved.

Our Data Service is configurable and insights can be designed to support action on reducing carbon, making buildings more resilient. The use of sensors combined with building systems completes an accurate picture which can be documented, proven with 'independent data' and tracked through occupation.

This makes GWTInsight technology a highly reliable and fact based reporting tool on progress in meeting the ESG commitments made by an organisation.



## We reduce cost and carbon.

6% of the world's carbon emissions are estimated to be caused by buildings in use. The majority is created by energy consumed by building systems. Heating, cooling and ventilation systems (HVAC) in addition to the increasing technology loads and the impact of multiple visits to buildings by those responsible for maintaining them, are the key carbon creators.

Inefficiencies in building systems invariably go undetected. GWTInsight technology digs deep into a building's performance and exposes issues such as poorly configured systems and failing or under-performing equipment. The insights we deliver can trigger tactical actions which in turn deliver cost and carbon reductions.

These tactical observations and fixes enable broader, longer term cost reduction benefits including improvements in FM strategy optimisation and capital allocation and renewal decision making.

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## We reduce risk.

The realisation of a risk in commercial buildings can create danger to people, reputational damage, disruption to operations, reduced revenue, and the challenge of renewal.

Innovative GWTInsight technology provides an affordable solution across building portfolios to better identify and mitigate risk. Whether focusing on the building systems or those critical to operations, known risks can be effectively mitigated by real time and over time insights bringing cost and operational benefits.

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## We unlock market advantage.

Across time, GWTInsight technology provides core system data performance and cost-to-run comparisons across all building types, across zones within a single building and across a building portfolio.

When combined with user feedback and changing patterns in space use, this creates a powerful tool for significantly improving capital allocation decision making.

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## We open new revenue streams.

Because GWTi-Observer captures data in real time, across time and from multiple building systems and operational equipment, it unlocks insights never seen before.

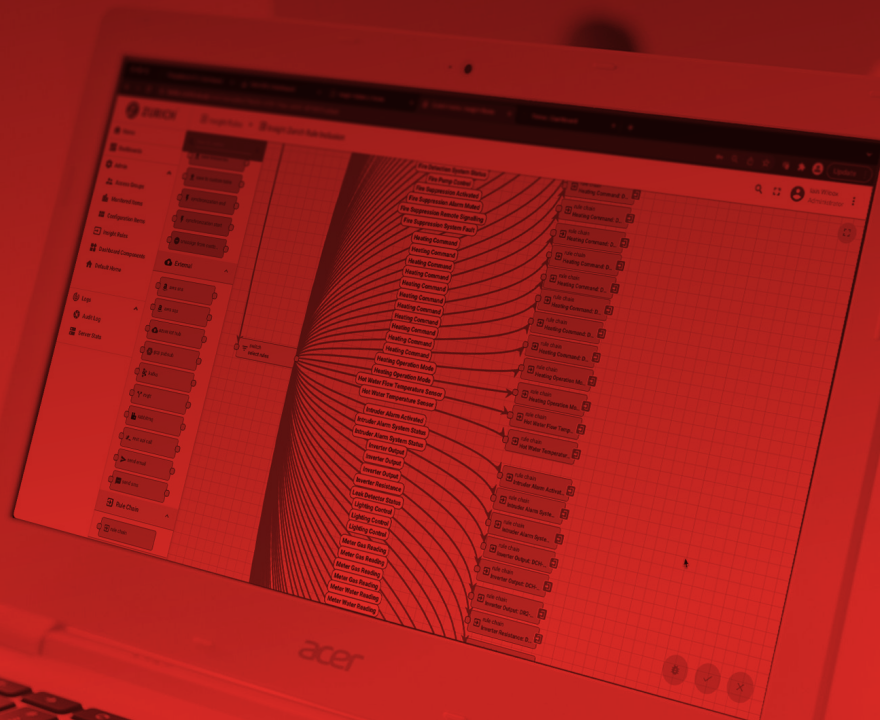
For insurers it has opened the potential for automation of risk assessments and an opportunity for risk engineers and underwriters to reinvent the evaluation and pricing of risk. It has provided new revenue streams and improved client retention.

For companies designing, manufacturing, and assembling building portfolios it is creating the opportunity to deliver digital twin benefits and will in time, underpin performance guarantees.

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